



Note Questionnaire

What is the address of the property securing the note? _____

Does the note payor occupy the building? _____ (If not) Is it currently rented? _____ For how much? _____

What type of property is it? _____ Describe the property and neighborhood in detail _____

If a gas station/convenience store, age of tanks? _____ (If not, skip next five questions)

Steel or fiberglass UST's? _____

Has property ever been remediated for contamination? _____

Is property being monitored? _____ No Further Action letter? _____

Describe competition and are any hypermarkets in area? _____

What was the sale price of the property? _____

When was the sale date? _____

How much cash did the buyer put down? _____

How much was the first mortgage? _____

Is there a current appraisal on the property and how much did it appraise for? _____ When was it done? _____

Appraisal done by: _____

If not current, how much is the property worth today? _____

Is the mortgage you want to sell a 1st mortgage? Yes ___ No ___ (If Yes, skip the next four lines)

What is the name of the lender holding the 1st mortgage? _____

Is it a (check one) Conventional mortgage ___ SBA ___ Private ___

What is the original amount of the 1st mortgage? \$ _____ Does this include taxes and insurance? _____

What was the original balance of the mortgage you want to sell? \$ _____

Current balance? \$ _____

How long is the mortgage originally written for? _____ What interest rate? _____ %

How much are the payments? \$ _____ per _____

Are they current? _____ If not, how far behind? _____ When

was the date of the first payment? _____ When is the next payment due? _____

How many payments have been made? _____ How many remain? _____

If a balloon payment will be due, how much is it? \$ _____ When is the date the balloon is due? _____

How often has the payor been late? _____

What is their name or corporate name and address? _____

Why do you want to sell the note? _____

How much cash do you need right now? \$_____ What else should we know about the note, the payor, the property or any other aspect of this? _____

What do you think is a fair price for your mortgage? _____

Seller's Name _____

Seller's Address _____

Phone _____ Fax _____

Email _____